
GEORGETOWN



McDONOUGH
School of Business

UNIVERSITY

2005

MBA

EMPLOYMENT

PROFILE

*This report conforms to the
MBA Career Services Council Standards for
Reporting MBA Employment Statistics.*

Class of 2005 Employment Statistics 8/30/2005

| | |
|-------------------------|-------|
| Seeking Employment | 76.1% |
| Not Seeking Employment* | 14.2% |
| No Information | 9.8% |

*Includes self-employed, sponsored by company, continuing education and other reasons given by students.

Job Offers, Acceptances and Locations for Those Seeking Employment*

Percentage with Offers

| | |
|-----------------------------------|------|
| U.S. Citizens/Permanent Residents | 93% |
| Foreign National Graduates | 87% |
| Joint Degree Graduates | 100% |
| Total Graduates | 92% |

Percentage of Accepted Offers

| | |
|-----------------------------------|------|
| U.S. Citizens/Permanent Residents | 92% |
| Foreign National Graduates | 82% |
| Joint Degree Graduates | 100% |
| Total Graduates | 89% |

*Based on 100% reliable employment information.

Compensation for Accepted Positions

| Salary | U.S. Citizens/ Permanent Residents | Foreign National Graduates | Total Graduates |
|--------|---------------------------------------|-------------------------------|--------------------|
| Mean | \$88,707 | \$84,377 | \$87,816 |
| Median | \$86,000 | \$93,750 | \$90,000 |
| High | \$175,000 | \$118,000 | \$175,000 |
| Low | \$44,000 | \$16,200 | \$16,200 |

*85% of total students accepting positions reported salary information.

Signing Bonus

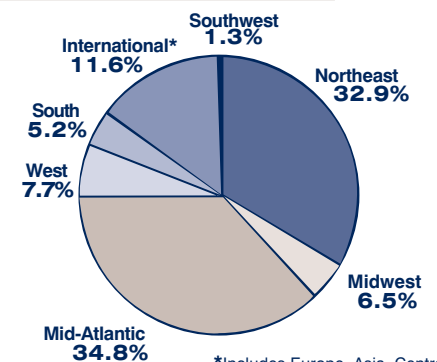
| | |
|----------------------|----------|
| Percentage Receiving | 69% |
| Mean | \$17,373 |
| Median | \$15,000 |
| High | \$40,000 |
| Low | \$1,500 |

Other Guaranteed Compensation

| | |
|----------------------|-----------|
| Percentage Receiving | 49% |
| Mean | \$18,692 |
| Median | \$10,000 |
| High | \$120,000 |
| Low | \$1,000 |

Acceptances by Geographic Region

| Region | Mean | Median | High | Low |
|---------------|----------|----------|-----------|----------|
| Mid-Atlantic | \$86,377 | \$85,000 | \$125,000 | \$44,000 |
| Northeast | \$91,387 | \$95,000 | \$125,000 | \$60,000 |
| Midwest | \$81,950 | \$80,000 | \$100,000 | \$65,000 |
| West | \$90,458 | \$90,000 | \$110,000 | \$80,000 |
| South | \$81,700 | \$75,000 | \$95,000 | \$70,000 |
| Southwest | NA | NA | NA | NA |
| International | \$84,133 | \$85,000 | \$175,000 | \$16,200 |



*Includes Europe, Asia, Central America and South America

Acceptances by Function

| Function | Percentage of Class | Mean | Range | | Low |
|-----------------------|---------------------|----------|----------|-----------|----------|
| | | | Median | High | |
| Finance/Accounting | 41.2% | \$90,388 | \$94,500 | \$125,000 | \$51,000 |
| Consulting | 25.7% | \$90,313 | \$90,000 | \$105,000 | \$68,500 |
| Marketing/Sales | 21.6% | \$81,586 | \$85,000 | \$112,000 | \$16,200 |
| Other | 4.7% | \$86,642 | \$82,500 | \$110,000 | \$56,000 |
| General Management | 4.7% | \$83,571 | \$80,000 | \$175,000 | \$44,000 |
| MIS | 1.4% | NA | NA | NA | NA |
| Operations/Production | 0.7% | NA | NA | NA | NA |

Acceptances by Industry

| Industry | Percentage of Class | Mean | Range | | Low |
|---------------------|---------------------|----------|----------|-----------|----------|
| | | | Median | High | |
| Financial Services | 42.1% | \$91,742 | \$95,000 | \$175,000 | \$51,000 |
| Other Services | 22.8% | \$87,448 | \$85,000 | \$110,000 | \$60,000 |
| Consulting Services | 19.3% | \$90,673 | \$89,000 | \$125,000 | \$65,000 |
| Manufacturing | 9.7% | \$76,228 | \$81,250 | \$112,000 | \$16,200 |
| Government | 3.4% | \$69,750 | \$72,500 | \$90,000 | \$44,000 |
| Non-Profit | 2.8% | \$77,666 | \$65,000 | \$108,000 | \$60,000 |

Professional Experience Before MBA

| | Percentage of Class | Mean | Range | | Low |
|---------------------|---------------------|----------|----------|-----------|----------|
| | | | Median | High | |
| 1 year or less | 2.4% | \$71,666 | \$75,000 | \$80,000 | \$60,000 |
| More than 1 up to 3 | 16.9% | \$81,988 | \$80,000 | \$110,000 | \$16,200 |
| More than 3 up to 5 | 53.0% | \$91,162 | \$90,000 | \$175,000 | \$51,000 |
| More than 5 years | 27.7% | \$86,322 | \$85,000 | \$125,000 | \$55,000 |

Companies that Hired Georgetown MBA Graduates 2005 (by 8/30/05)

| | | |
|---------------------------------------------------|------------------------------------|--------------------------------------------|
| 3M* | Economics Research Associates | Metropolitan Real Estate Equity Management |
| AES Corporation* | Emerging Markets Partnership | Metropolitan West Capital Management |
| America Online* | Ernst & Young | Microsoft |
| American Airlines | Federal Reserve Bank of New York | MicroVest |
| American Express* | First Annapolis Consulting | Mills Corporation |
| Analysis Group | Ford Motor Company* | Mortenson, Matzelle & Meldrum |
| Aspen Institute | Fountain Square | NASA |
| AT Kearney | Fred Alger Management Inc. | NASD |
| Avaya* | Gartner Consulting | Nature Conservancy |
| Avondale Partners | GeneOhm Sciences | Nestle USA |
| Bank of New York* | GMAC | New Vantage Group |
| Bates White | Goldman Sachs Group | Nike |
| BBVA | Guidant | Northrop Grumman |
| Bear Stearns | Harris Williams | Northwest Airlines |
| BearingPoint | HLM Associates | OCBC* |
| Booz Allen Hamilton* | Hoffman Alvary & Co. | OPIC |
| Boston Consulting Group* | Home Depot | Perseus Realty Capital |
| Bristol-Meyers Squibb | HSBC | Plexus Scientific |
| BT Group Plc | i2, Inc. | Retirement Living Services, LLC |
| Burke, Inc. | Intel Corporation | Rinaldini & Company |
| Cambridge Associates | International Finance Corporation* | Samsung |
| Cargill | JMP Securities | Scotia Capital |
| CFRA | John Hancock Financial Services | SG2 |
| ChapterHouse Consulting | Johnson & Johnson* | Societe Generale |
| Citigroup* | JP Morgan Chase* | SRA-Touchstone Consulting |
| CJ Group | Kaiser Associates* | Starwood Hotels & Resorts |
| Commonwealth Business Media | KPMG* | StoneStreet Capital |
| Computer Sciences Corporation | Kraft Foods | Sun Microsystems |
| Congressional Quarterly | L'Oreal USA | Towers Perrin |
| Corp Banca | Lafarge | Toyota Motor Sales |
| Credit Suisse First Boston* | Lehman Brothers* | U.S. Airways |
| CTC Bio | LG Electronics | Unilever Bestfoods |
| Danaher Corporation | Liberty Mutual | United Technologies |
| David Lewis Company | Marriott International | Wachovia Securities |
| Deloitte Consulting* | Mars & Company | Washington Consulting |
| Delta Air Lines | Marshall Island Government | Yahoo! |
| Deutsche Post | McKinley Marketing | Zehnder Communications |
| Digitas | McKinsey & Co. | |
| Economic and Social Council of the United Nations | MergeGlobal Consulting | |
| | Merrill Lynch* | |

* Indicates company hired more than one graduate.

Source of Acceptance

| | |
|------------------------------------------------------------|-------|
| All School-Facilitated Activities (including internships) | 58.1% |
| All Student-Facilitated Activities (including internships) | 41.9% |

*Source of acceptance is based on a student survey response rate of 89%

Class of 2006 Summer Internship Statistics

Class of 2006 Summer Internship Statistics

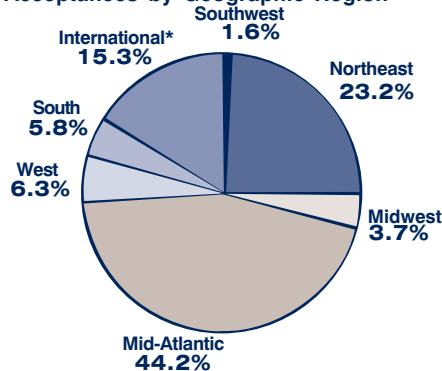
| Acceptances by Function | Percentage of Class | Mean Monthly Salary |
|-------------------------|---------------------|---------------------|
| Finance | 45.2% | \$5,153 |
| Marketing/Sales | 18.3% | \$4,378 |
| Consulting | 17.2% | \$3,841 |
| Other | 8.1% | \$3,634 |
| General Management | 5.4% | \$4,635 |
| Operations/Production | 4.3% | \$3,418 |
| Human Resources | 1.6% | \$4,052 |
| MIS | 0.0% | \$0 |

| Acceptances by Industry | Percentage of Class | Mean Monthly Salary |
|-------------------------|---------------------|---------------------|
| Financial Services | 46.5% | \$5,039 |
| Other Services | 19.5% | \$4,167 |
| Consulting Services | 13.0% | \$3,919 |
| Manufacturing | 8.1% | \$5,601 |
| Non-Profit | 6.5% | \$2,377 |
| Government | 6.5% | \$4,009 |

| Salary by Geographic Region | Percentage of Class | Mean Monthly Salary |
|-----------------------------|---------------------|---------------------|
| Mid-Atlantic | 44.2% | \$4,024 |
| Northeast | 23.2% | \$6,106 |
| International* | 15.3% | \$3,595 |
| West | 6.3% | \$4,253 |
| South | 5.8% | \$3,491 |
| Midwest | 3.7% | \$5,153 |
| Southwest | 1.6% | \$4,733 |

*Includes Europe, Asia, Central America and South America

Acceptances by Geographic Region



*Includes Europe, Asia, Central America and South America

Overall Compensation for Accepted Positions

| | |
|-----------------------|----------|
| Mean Monthly Salary | \$4,571 |
| Median Monthly Salary | \$4,500 |
| High Monthly Salary | \$10,000 |
| Low Monthly Salary | \$700 |

Class of 2006 Summer Internship Statistics

Georgetown MBA

THE McDONOUGH SCHOOL OF BUSINESS

Companies that Hired Georgetown MBA Interns - Class of 2006

| | | |
|------------------------------------------------------|------------------------------------------------|-----------------------------------------------------|
| 3M* | IBM* | The Capital Corporation |
| AARP | Ingenix* | The Grosvenor Funds |
| ABN AMRO | In-Q-Tel | Thomson Financial |
| Academy of Educational Development | Intel* | Toll Cross Securities |
| ACS, Inc. | Inter-American Development Bank | Toyota Motor Sales* |
| Advocacy Project* | International Finance Corporation* | U.S. Chamber of Commerce* |
| AES Corporation | JP Morgan Chase* | U.S. Department of Commerce |
| Allianz | Kaiser Associates | U.S. Treasury |
| America Online | KKRI Inc. | USB Financial Services |
| American Express* | KPMG | Unilever* |
| AmSouth | Lafarge North America | Unted Nations World Food Program |
| ApexPartners | L'Oreal USA* | USAID |
| Asian Americans/Pacific Islanders in Philanthropy | Lehman Brothers | Vanda Pharmaceuticals |
| Atibaia Group | Marriott International* | Verizon |
| Banc of America Securities | MDB Communications | Wachovia Securities* |
| Bank of New York* | Medtronic | Woori Bank |
| Booz Allen Hamilton* | Merge Global, Inc. | World Bank* |
| Boston Consulting Group | Merrill Lynch* | XM Satellite Radio |
| Centocor | Millennium Challenge Corp. | Yahoo! |
| Chevy Chase Bank* | Miller Brewing Company* | Zurich Financial Services |
| Citigate Global | Millwaukee Economic Development Corporation | Zurich Insurance |
| Citigroup* | Net Impact | * Indicates company hired more than one graduate |
| Coface North America | New Health Sciences* | |
| Community Wealth Ventures | Nikko Asset Management | |
| Credicorp Securities Inc. | Nikko Citigroup | |
| Credit Suisse First Boston* | Nothrop Grumman | |
| Danaher Corporation | Oakley, Inc. | |
| Democracy Data and Communications | OPIC* | |
| Deutsche Bank* | Pepsi-Cola Co.* | |
| Deutsche Post* | PFC Energy | |
| DKR Capital | Phatra Securities | |
| Edge Consulting | Philosophy IB | |
| Emerging Markets Private Equity Assoc. | Pratt & Whitney* | |
| ExxonMobil | QVC | |
| Family Health International | Raiffeisen Bank | |
| Fannie Mae* | Ritz-Carlton | |
| Federal Reserve Bank of New York | Rolls-Royce | |
| FedEx* | Sallie Mae | |
| Fidelity Investments | Samsung | |
| Franklin Templeton | San Francisco Theatre Foundation | |
| Friedman, Billings, Ramsey* | Schreiber | |
| Georgetown University | Share Our Strength | |
| GetWellNetwork | Shinsei Bank Ltd. | |
| Gulf Stream Asset Management | SRA-Touchstone Consulting* | |
| GXS | Starbucks Inc. | |
| Halyard Capital | Sucha Property Company Ltd. | |
| Heico Companies LLC | SunRocket | |
| Hollywood Realty, Inc. | TBS | |

For additional information, call or write:

MBA Career Management Center • McDonough School of Business, Georgetown University • (202) 687-3741 • msb-mbacm@msb.edu